

Do not cut, mark or tear,
Have it on hand, always there,
No, don't mutilate or destroy,
To-day its value may bring you joy.

Illustrated Catalogue and Price List

e of e

Wood Signs of All Descriptions

Wood Letters Carvings Scrolls
Gurnings

Ornaments Wire Work, Etc.

MANUFACTURED BY

Spanjer Bros. > Newark, N. J.

ALL EXTRA COPIES OF THIS BOOK, \$1.50

Eastern Office and Factory
Centre Street
Newark, New Jersey

Western Office and Factory 281 North Green Street Chicago, Illinois

Index

Index

	PAGE		PAGI
Panel Carved entirely of Oak		Electric Letters	. 5
Frontispiece	. 5	Wire Sign Work	
Chicago Factory	. 6	Wire Signs Complete	
Newark Factory	. 7	Trade Marks, Emblems, etc	
Stock and Extra Charges	. 8	Carved Heads	
Notes of Information	. 9	Carved Figures, Emblems, etc	
Roman Stock Letters	. 10	Monograms	
Egyptian Stock Letters	. 12	Tablets	
Block Stock Letters	. 14	Sidewalk Signs, Plain	
Half Block and Gothic	. 16	Sidewalk Signs, Fancy	
French, Roman, Modern, Thick and Thin and Old Roman	ı 18	Raised Letter Swing Signs	
Upper and Lower Case	20	Engraved Letter Swing Signs	
Fancy Roman Letters		Projecting Signs	
Script		Scroll Borders for Ends of Signs	
Advertising Letters	26	Advertising Panels	
Various styles and finishes	28	Transparency Signs	
Italic and Texts	30	Posts, Tops and Drops	
End View of rounds and bevels	32	Rosettes, Balls and Mouldings	
Letters engraved in Board	34		
Corner Scrolls	36	Wire Roof Signs	
Centre and End Scrolls	38	Roof Signs	
Centre, Corner and End Scrolls	40	Signs from Chicago	
Wire Pieces and Moulding Scrolls		Signs from Newark	
Wreaths, Fleur de lis and Hands		Signs from Western Cities	
Wire Screen Signs		Building in N. Y. City	94
Letters for casting		Brewery Signs Mfg. by Newark Factory	95
Patterns for casting		Newark Factory in 1897	96

INTRODUCTORY.

As wood and wire are articles very necessary in the production of all modern and commercial sign work, and as RAISED WOOD LETTERS, scrolls, ornaments, turnings, carvings, etc., play a very attractive part in the making up of same, we are pleased to place before our patrons, and others interested in the sign trade, one of the most complete illustrated catalogues ever published.

Spanjer Bros. Wood Sign Material M'f'g's. established by Wm. H. Spanjer and Henry J. Spanjer, in Newark, N. J., in 1897. In 1899 the firm bought and took possession of the Newark Wood Letter Mfg. Co. and later, in 1901 we purchased the National Sign Material Co., of New York City, formerly the old and well-known Frantz Meyer establishment. Owing to the rapid increase in the Western trade, during the years of 1904 and 1905, our Chicago factory was put in operation by Henry J. Spanjer in July, 1906, and are pleased to state that same has been greatly appreciated by the trade west of the Ohio.

As it is known by the Trade, we have the largest, most modern and thoroughly equipped plant for this unique class of work, and give permanent employment to upward of fifty skilled mechanics, draughtsmen, etc., in this particular branch. We are also equipped to do, and are doing, an extensive business with the Trade in the line of Wood Novelties of all kinds, grill work, lock-cornered boxes, cabinets, book racks, frames, etc.

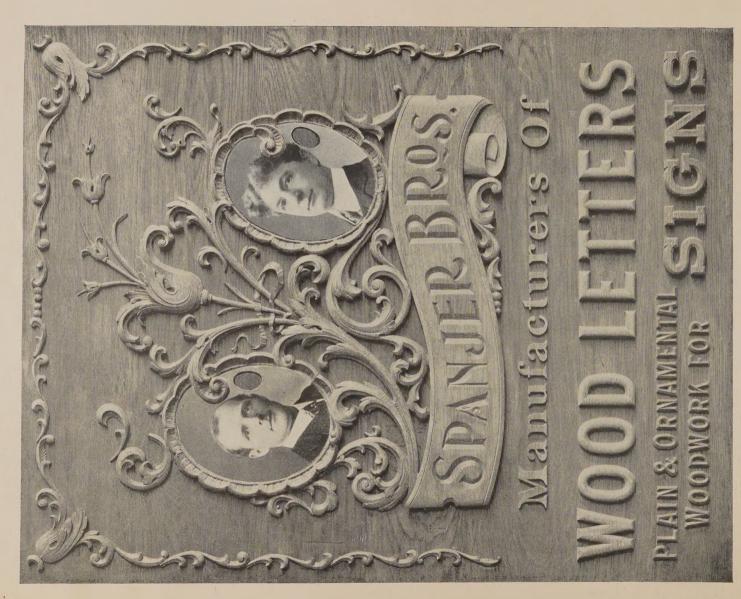
It will be seen by our patrons, who number several thousands, throughout the U. S., Canada and European countries, that a great majority of the articles shown in this catalogue are of new and original design, produced by an eye that has the work of the above mentioned thousands constantly before him. Our advantages have been as great as the time and thought spent in the endeavor to produce these modern, plain and ornamental designs, in the effort to satisfy all, or at least, a majority of those employed by, and making a business of, the sign making and painting art.

The expense and time in the production of a catalogue of this kind, will not be mentioned other than to say it is unusually great.

Beginning with the sketching, roughing out, and completing of the original designs. Then every article is reproduced in wood by an exact, mechanical and artistic hand. The band and scroll sawing is very difficult. The rounding and modeling by machine, and the hand carving, which requires one with a great deal of experience and an unusual amount of talent for this particular branch of work. Then the sanding and polishing by hand and machine. The photographing, engraving and printing which speaks well for itself, with the necessary clerical work, the postal revenue, your correct address, and you have in your possession one of the very necessary parts of your progressive business.

With hearty good wishes for mutual success, from

Sincerely yours, SPANJER BROS.



Henry J. Spanjer

Wm. H. Spanjer

WM. H. SPANJER

SPANJER BROTHERS

H. J. SPANJER

NEWARK, N. J.



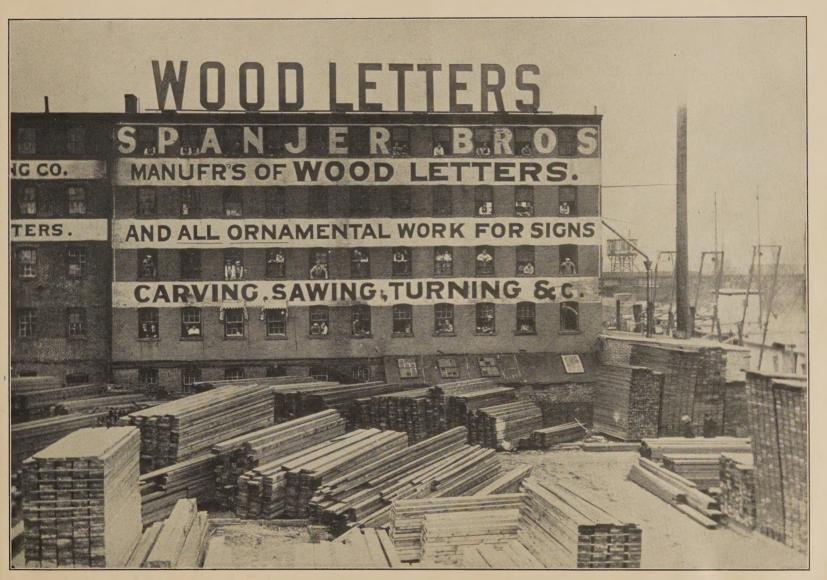
Notice.

TERMS NET CASH.

Parties without commercial rating, or their credit not firmly established with us, can save time and return charges, (when ordering stock letters and scrolls from pages Nos. 11, 13, 15, 17, 19, 37, 39, 41, 43, 45, 85, 87,) by remitting with order. If desirable to have orders shipped C. O. D., \$1.00 or enough to guarantee express and return charges, must accompany the order. When ordering any material not shown as stock, or from your own patterns, at least one half the cost of same must accompany the order.

All orders are made as light as possible, put in substantial boxes and packed in shavings. When sending orders, state if same are to be shipped by **freight**, **express or boat**, also specify which transportation line you prefer.





Factory at Newark, N. J.

Stock

We have always on hand a large stock of the alphabet and figures in Roman and Egyptian, as shown on pages 11 and 13, French Roman style on page 19; with the addition of the Block letters on page 15, Half Block and Gothic on page 17, and Modern on page 19, in sizes from 4 to 12 inches. We have patterns for these styles from 2 to 24 inches. Upright measurement.

Letters from 2 to 3 inches are made from $\frac{1}{2}$ inch stock, 4 inches from $\frac{5}{8}$ inch stock, and 5 to 24 inch letters are made from $\frac{7}{8}$ inch stock. All are $\frac{2}{3}$ round.

We have a large stock of scrolls, posts, mouldings, balls, rosettes, etc.

See page 33 for end view of letters, showing various rounds and bevels.

Extra Charges

1¼ inch lumber 1½ cents per inch extra.

 $1\frac{1}{2}$ inch lumber $2\frac{1}{2}$ cents per inch extra.

2 inch lumber 5 cents per inch extra.

Two cents per inch extra is charged for marking out any letter not shown as stock.

Extra charges are made for fancy letters.

Width is charged for when letters are wider than high. That is a letter 10 inches high and 14 inches wide would be charged as a 14 inch letter.

Two cents per inch added to price list for full round letters.

Small extra charges are made for crating wire, fine screen and board signs.

Notes of Information.

All Material Should be Ordered from 1909 Catalogue.

Be Sure to State Plainly Article, Number and Page.

As will be seen, we have materially changed styles of most of our stock letters. Customers desiring to match anything purchased from us before April 1, 1909, will kindly mention when ordering stock from old catalogue. We shall always keep on hand the old patterns, and a stock of scrolls as shown in the old catalogue We carry from 30,000 to 60,000 letters in stock from 4 to 12 inches in height.

All stock letters are made \% round, as shown in cut No. 1 on Page No. 33.

Well seasoned white pine is used in all stock. We work from your patterns at catalogue prices.

When ordering letters always give the height, reading matter, size of the space, thickness of the letters and number of round or bevel. We make letters any size or thickness.

Estimates given on letters over twenty-four inches in height. When writing for estimate kindly state style of letter, height, width, thickness, and if same are to be made of one, two or three thicknesses of lumber. Also state finish desired, giving number of round or bevel from Page No. 33.

See pages 89 and 90 for large roof letters.

Swing signs, sidewalk signs, projecting signs, etc., can be made any size to order.

Write for prices on any article made of wood. We manufacture grill work, lock corner boxes, cabinets, frames and wood novelties of all kinds. We do all carpenter and cabinet mill work.

Upon your request, we will be pleased to give you full information regarding method of fastening letters, etc.. to boards, wire signs, brick walls, etc. Also materials used for fastening.

Price List of Stock Letters

ROMAN

Net Price Per Upright Inch

From 1/4 to 7/8 inch thick, round or bevel edge.

From 4 to 15 inches inclusive			5c per upright inch
From 16 to 20 " "			6c per upright inch
From 21 to 24 " "	۰		7c per upright inch

Letters under 4 inches in height 20c each

Stock Letters, from 2 to 3 inches are made from ½ inch stock 4 inch letters are made from 5/8 inch stock 5 to 24 inches are made from 7/8 inch stock All 3/3 round,

Dashes, periods and commas charged for at 4c per inch

Extended letters, or letters wider than high, are measured and charged for by the width.

Letters on the adjoining cut are scaled 1" to the foot. Exact proportion can be obtained on each letter.

When ordering letters always give height, reading matter, and the size of space.

CONDENSED - REGULAR -EXTENDED ONCL EXTENDED TWICE

Price List of Stock Letters

EGYPTIAN

Extended, Regular and Condensed. Plain and Spurred.

Net Price Per Upright Inch

From 1/4 to 7/8 inch thick, round or bevel edge.

From	4	to	15	inches	inclusive			٠,	4c per upright inch
From	16	to	20	6.6	4.6				5c per upright inch
From	21	to	24	6.5	6.6				6c per upright inch

Letters under four inches in height 16c each

Stock Letters, from 2 to 3 inches are made from ½ inch stock 4 inch letters are made from 5/8 inch stock 5 to 24 inches are made from 7/8 inch stock All letters ½ round.

Dashes, periods and commas charged at **4c** per inch
Letters on adjoining page are scaled 1" to the foot. Exact proportion of each letter can be obtained.
When ordering letter always give height, reading matter, and size of space.

EXTENDED REGULAR CONDENSED ONCE CONDENSED TWICE

Price List of Stock Letters

BLOCK

Net Price Per Upright Inch

From 1/4 to 7/8 inch thick, round or bevel edge

From 4 to	15	inches	inclusive				5c per upright inch
From 16 to	20	6.6	4,4		٠		6c per upright inch
From 21 to	24	6.6					7c per upright inch

Letters under 4 inches in height 20c each

Stock Letters, from 2 to 3 inches are made from ½ inch stock 4 inch letters are made from 5/8 inch stock 5 to 24 inches are made from 7/8 inch stock All letters are 3/3 round.

Dashes, periods and commas charged at 4c per inch

Extended letters, or letters wider than high, are measured and charged for by the width Letters on the adjoining cut are scaled 1" to the foot. Exact proportion can be obtained on each letter. When ordering letters, always give height, reading matter and size of space

REGULAR EXTENDED SOUARE CONDENSED

Price List of Stock Letters

HALF BLOCK, REGULAR AND CONDENSED GOTHIC, REGULAR AND CONDENSED, PLAIN AND POINTED

Net Price Per Upright Inch

From 1/4 to 7/8 inch thick, round or bevel edge.

From	4 to	15	inches	inclusive				4c per upright inch
From	16 to	20	64	4.4				5c per upright inch
From	21 to	24	6.6	6.6		٠		6c per upright inch

Letters under 4 inches in height 16c each

Stock Letters, from 2 to 3 inches are made from ½ inch stock 4 inch letters are made from 5/8 inch stock 5 to 24 inches are made from 7/8 inch stock All letters 2/4 round.

Dashes, periods and commas charged at **4c** per inch See page 33 for extra charge on letters beveled to a point

Extended letters, or letters wider than high, are measured and charged for by the width Letters on the adjoining cut are scaled 1" to the foot. Exact proportion can be obtained on each letter. When ordering letters always give the height, reading matter and size of space

HALF BLOCK COND GOTHIC POINTED PLAIN COND

Price List

Net Price Per Upright Inch

½, % and % of an inch thickness, round or bevel edge

French Roman from Our Regular Stock

From 4 to 15 inches inclusive . 5 cents per upright inch
From 16 to 20 " " 6 cents per upright inch
From 21 to 24 " " 7 cents per upright inch
Letters under 4 inches in height 20 cents each

Modern and Thick and Thin from Our Patterns

From	4	to	15	inches	inclusive	5	cents	per	upright	inch
From	16	to	20	6.6	. 6	6	cents	per	upright	inch
From	21	to	24	6.6	6.6	7	cents	per	upright	inch

Letters under 4 inches in height 20 cents each
When ordering letters, always give height, reading matter
and size of space.

Old Roman from Your Patterns From 4 to 15 inches inclusive . 5 cents per upright inch

From 16 to 20 " " 6 cents per upright inch
From 21 to 24 " " 7 cents per upright inch
Letters under 4 inches in height 20 cents each

If we are to make patterns for Old Roman there will be an additional charge of 2c per upright inch

See page 33 for extra charge for beveled to a point

Dashes, periods and commas charged at 4c per inch Letters on adjoining page are scaled 1ⁿ to the foot. Exact proportion can be obtained on each letter.

FRENCH ROMAN MODERN THICK & THIN OLD ROMAN

Price List of Upper and Lower Case Letters

½, % and % inch thick, round face

Roman Style and Modern Style:

F	rom	4	to	15	inches	inclusive	e6c per upright inc	h
							7c per upright inc	h
	6.4	21	to	24	66 .	6.6	8c per upright inc	h

Egyptian Style, Plain and Pointed:

From	4	to	15	inches	inclusive					٠.		 		 	٠.			 		 5c	per		upright	inch
From	16	to	2 0	6.6	6 6		,	 	 		٠	 		 		 	 . ,		 	 6c	per	٠ :	upright	inch
From	21	to	24	6.6	6.6			 				 	 			 			 	. 7c	pei	r	upright	inch

Old English Style:

From	4	to	15	inches	inclusive			٠.	 	 		 	٠.							8c	per	ur	righ	t i	nc	h
From	16	to	2 0	6.6	6.6			٠.			 	 	 					 		9C	per	· uj	prigh	ıt i	inc	h
From	21	to	24	6.6	6 6	, ,				 	 		 	 				 	. 1	0c	per	u	origh	it i	nc	h

Dashes, periods and commas charged for at the rate 4c per inch.

When ordering upper and lower case letters always give height of the lower case letters, and not of the capitals. Lower case letters average about three-fifths the height of the capital.

Always give style desired, reading matter and size of space.

Price List of Fancy Roman Letters

Net Price Per Upright Inch

 $\frac{1}{2}$, $\frac{5}{8}$ and $\frac{7}{8}$ of an inch thick

STYLE	FROM	PER INCH	FROM	PER INCH	FROM	PER INCH
No. 1	4 in. to 15 in	at 6c	16 in. to 20 in	at 8c	·20 in. to 24 in	at 10c
No. 2	4 in. to 15 in	at 10c	16 in. to 20 in	. at 12c	·20 in. to 24 in ·	at 14c
No. 3	.4 in. to 15 in	at 14c	16 in. to 20 in	at 16c	·20 in. to 24 in.	at 18c
No. 4	4 in. to 15 in	at 16c	16 in. to 20 in	at 18c	20 in. to 24 in	at 20c

Dashes, periods and commas charged for at rate of 4c per inch

The above letter can be extended and condensed, same as the Roman letters as shown on page
No. 11. If extended, same will be charged for by the width

When ordering letters, always give the style number, height of letters, reading matter and size of space.

Nº 1 Nº 2 Mº 4

Price List of Script Letters

SPENCERIAN, LIGHT AND HEAVY STYLES MODERN STUB, " " "

½, 5/8 and 7/8 of an inch thick, round face. Measured with slant of the letter.

From Patterns Furnished by You

From	4 to	15	inches	inclusive	*			6 cents	per	upright	inch
From	16 to	20	4.6	4 6	•			8 cents	per	upright	inch
From	21 to	24	6.6	6.6		٠		9 cents	per	upright	inch

From Patterns Furnished by Us

From	4 t	to 15	inches	inclusive		٠			8 cents	per upright inch
From	16 t	io 20	, , , ,		٠				10 cents	per upright inch
From	21 t	to 24		6.6			•		12 cents	per upright inch

Dashes, periods and commas charged for at the rate of 4 cents per inch.

Adjoining page shows a cut of Spencerian and Modern Stub Scripts. When ordering from our patterns, be sure to mention which style you desire. Also give height of letters, thickness and exact size of space in which same are to fit. As script is so often spread or condensed to fill a certain space, we have found it advantageous to lay out patterns for each order.

encerum Themcerum Modern Stub Roderm Stub

Advertising Letters

Adjoining Page Shows a Few of the Most Popular Styles of Advertising Letters

Price List

½, 5% and % inch thick, round or bevel edge

From 4 to 15 i	nches	inclusive	e	 	 	.5 cents per upright inch
From 16 to 20	6.6	6 6		 	 	.6 cents per upright inch
From 21 to 24	4.6	6.6		 	 	.7 cents per upright inch

Letters under four inches in height, 20c each.

Dashes, periods and commas charged for at the rate of 4c per inch.

Extended letters, or letters wider than high, are measured and charged for by the width.

Letters on the adjoining cut are scaled 1" to the foot. Exact proportion can be obtained on each letter.

When ordering letters, always give style number, height of letters, reading matter and size of space.

Various Styles and Finishes

Adjoining cut shows a few odd and fancy styles of letters, which can be produced from patterns furnished by us or from your own drawings.

Price List

				½, % a	$nd \frac{7}{8}$	inch	thick			
STYLE	FRO	M	PER	INCH	FR	OM	PER	INCH	FROM	PER INC
No. 3 4	to 15	in	(6c	l6 to	20 in -		8c 21	to 24 in	10c
No. 44	to 15	in	(6c	l6 to	20 in.		8c 21	to 24 in	10c
No. 5 4	to 15	in	10	0 c :	6 to	20 in	1	2c 21	to 24 in	14c
No. 6 4	to 15	in		8c	l6 to	20 in.	1	0c 21	to 24 in	12c
No. 7 4	to 15	in		8c	16 to	20 in	1	$0c \dots 21$	to 24 in	12c
No. 84										
No. 94										
No. 104							_			
No. 11 4										
No. 124										
No. 134										
No. 144										
No. 15 4										
No. 20 4										
No. 214										
No. 224										
No. 23 · · · · 4										
No. 24 · · · · 4										
No. 25 4	to 15	in	12	2c	l6 to	20 in .	1	4c21	to 24 in	16c

Dashes, periods and commas charged for at the rate of 4c per inch.

Letters under four inches charged same as a letter 4 inches in height.

When ordering any of the above letters, be sure to mention style number, height of letters, reading matter, and size of space.

14 10 Ш

Price List of Various Styles of Italics and Texts

½, 5% and 7% of an inch thick, round face

German and Church Text

From your patterns	Our patterns
From 5 to 15 inches7c per inch	From 4 to 15 inches9c per inch
From 16 to 20 inches 9c per inch	From 16 to 20 inches 11c per inch
From 21 to 24 inches11c per inch	From 21 to 24 inches 13c per inch

Hebrew-Italic Script-Text No. 2-Bradley Text

From your patterns	Our patterns
From 4 to 15 inches5c per inch	From 4 to 15 inches7c per inch
From 16 to 20 inches6c per inch	From 16 to 20 inches8c per inch
From 20 to 24 inches7c per inch	From 21 to 24 inches 9c per inch

Dashes, periods and commas charged for at the rate of 4c per inch.

Adjoining page shows various styles of odd letters. In ordering any of the above, state the size of the lower case letters. Copitals will be made in proportion. The lower case letters average about three-fifths the height of the capitals.

Always give ex of space and full reading matter.

As these letter sed to fill various size spaces, we have found it advantageous to mark out patterns for each order. This its for the extra charge for our patterns on above price list.

Italics and Other Styles



Rounds and Bevels

The adjoining sheet, showing end view of stem of letters, gives a few ideas of how the face of the letters can be modelled up. These finishes are used on any size letter.

No. 1, two-thirds round, being the most desirable, has been made the sweep of our stock letter. Any of the others can be had by stating number in your order.

Following Finishes at Catalogue Prices

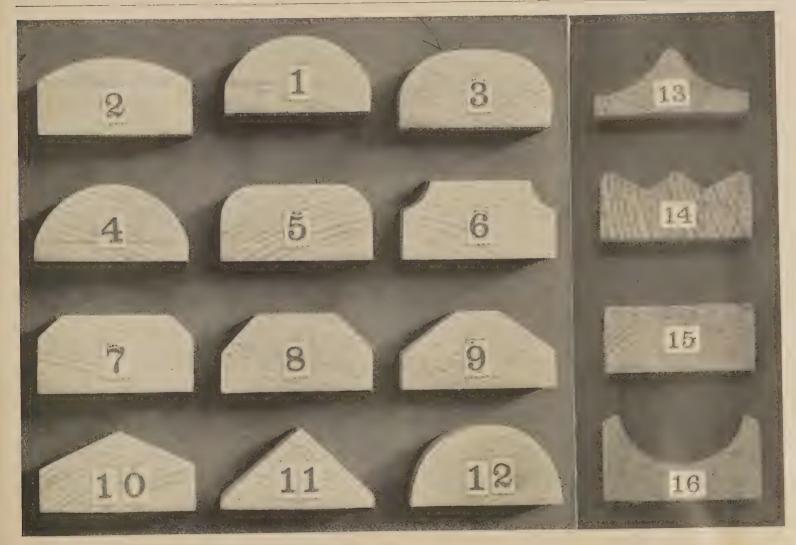
	No. 1. ² / ₃ round. Stock finish.		
No. 2 ¼ round	No. 5 Round corners	No. 8	Bevel edge
No. 3 ½ round	No 6 Curved corners	No. 9	Large beve
No. 4 3/4 round	No. 7 Small bevel		

Extra Charges on Following Finishes

No. 10 prismatic1 cent per inch extra
No. 11 " 2 cents per inch extra
No. 12 full round
No 13 curved to point4 cents per inch extra
No. 14 double prismatic
No. 16 concave face

Dashes, periods and commas charged for at the rate of 4c per inch.

When ordering state number round or bevel of end view from page 33.



Price List of Letters Carved in Board

Net Price Per Upright Inch

Style No. 1 Engraved V shape, from 4 to 10 inches, 5c; from 10 to 15 inches, 6c

Style No. 2 Engraved round face, from 4 to 10 inches, 7c; from 10 to 15 inches, 9c

Style No. 3 Engraved half round, from 4 to 10 inches, 8c; from 10 to 15 inches, 10c

Style No. 4 Carved V shape, with beading centre, from 4 to 10 inches, 12c; from 10 to 15 inches, 14c

Style No. 5 Carved V shape with prism centre, from 4 to 10 inches, 14c; from 10 to 15 inches, 16c

Style No. 6 Engraved flat, ornamental background, from 4 to 10 inches, 5c; from 10 to 15 inches, 6c

All letters under three inches in height, same price as a three-inch letter.

The prices will be double if carved in oak or any other hard wood. An extra charge will be made for tracing from your drawings.

Estimates given on signs or panels with different style backgrounds, with letters raised from the solid board, as Nos. 8, 9, 10, 11, 12, 13, 14.

Ornaments will be charged for at the same price as letters.

We furnish clear white pine board for engraving for 24c per square foot.

Carved and Engraved

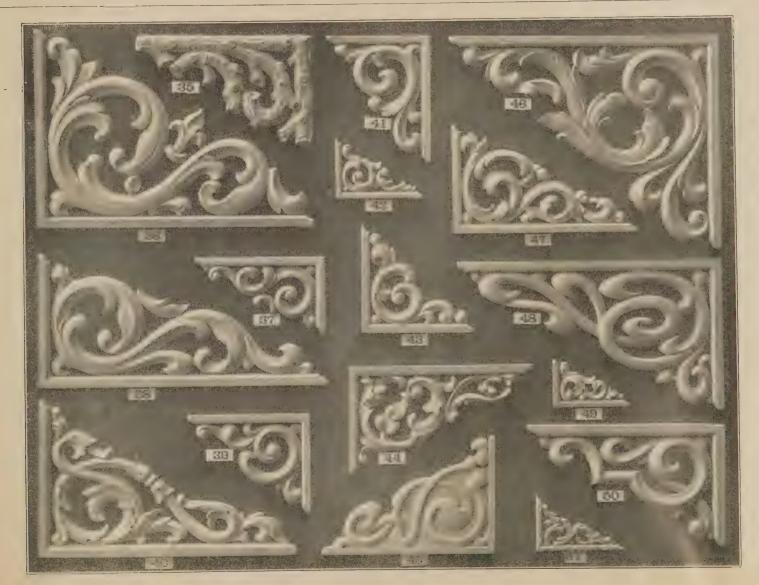


Price List of Stock Sizes of Corner Scrolls

The adjoining page shows a cut of corner scrolls, which are used for filling in or for joining top pieces with the main body of the sign. Prices quoted below are for scrolls carved single face, % inch thick. Same can be carved double face for an extra charge of 3 the price quoted below.

No.	35	4 inches	x 22	inches		\$1.40
k k	36	4 "	x 33	6.6	at	2.60
£ 6	37	6 "	x 9	6.6	at	.36
4.4	381	6 "	x 25	6.6		1.70
F 6	39	7	x 10	6.6		.40
6.6	40 1	8 "	x 27	66		2.00
L 6	41	8 "	x 13	4.6	at	.60
6.5	42	5 ''	x 7	**	at	.30
6.6	43	8 "	x 11	**	at	.50
6.5	44	9 "	x 15	٠	at	1.20
6.6	451	1 "	x 18	6.6	at	1.80
6.6	46	7 "	x 36	6.6	at	3.00
6.6	47	0 "	x 16	6.6	at	.90
6.6	482	1 "	x 30	6.6	at	2.20
	49	4 "	x 6		at	.30
6.6	50	2 ' ''	x 20	6.6	at	1.00
6.6	51	3 "	x 5	6.6	at	.40

When ordering, state number of page and number of scroll.



Price List

Of Stock Sizes of Center and End Pieces

The adjoining page shows a cut of center and end scrolls. These scrolls are used for the top or bottom of wire and wood signs, for ornamenting and filling in. These scrolls can be made to fit any size space. Prices quoted are for scrolls single face, % inch thick. Same can be carved double face for an extra charge of % the price quoted below.

'NT -	16	1 1	10) inches\$1.2	0
No.	1624		S X 10	·	
6.6	1720	6.6	x 9	,90	6
4.6	1817		x 8	;	6
6.6	1914		× 7	.50,	0
6.6	2011	6.6	x 6	.4 .	0
6.6	21 8		x 5	.30	0
66	2215	6.6	x 4	. .4	4
66	2318	6.6	x 5	.70	0
6.6	24 22	6.6	x 6	1.00	0
6.6	2526	6.6	x 7	" 1.30	0
6.6	2630	4.6"	x 8	1.60	0
6.6	2736	6.6	x 10)	0
6.6	2846	. 66	x 12	? " 2.7 0	0
6.6	2924	. 66	x 10	· · · · · · · · · · · · · · · · · · ·	0
4.6	3020	66	x 9	.90 • • • • • • • • • • • • • • • • • • •	6
6.6	3117	4.6	x 8	.70	6
6.6	3214	6.6	x 7	" ·····	0
6.6	3311	6.6	x 6	.4 0	0
β¢	34 8	66	x 5	; "	0

When ordering state number of page and number of scroll.

Center and End Scrolls



Price List

Of Stock Sizes Center, Corner and End Pieces

For Name and Number

The adjoining page shows center pieces which are used on the top and bottom of wire and board signs; the corner scrolls for filling in or joining top pieces with the body of the sign; the end or projecting pieces for extending or ornamenting same. These can be made to fit any space. Prices quoted are for scrolls is single face; extra charges for letters and numbers carved in or raised. Scrolls can be carved double face for an extra charge of 2/3 price quoted below.

No.	1		 	 	 		1	0	inches	x	5	inches	s.	 		 	 	 	 	\$.40
6.6	2		 	 	 		2	2	6.6	X	12	6.6		 		 	 	 	 	 1.00
6.6	3		 	 	 	٠	2	22	h 6	x	12	6.6		 		 	 		 	 1.00
6.6	4]	8	6.6	Х	10	6.6		 		 	 	 	 	 1.00
6.6	5		 	 	 4 .]	18	6.6	x	18	6.6		 A .		 	 	 	 	 1.50
6.6	6		 	 	 	٠	2	26	4.6	X	10	6.6		 		 	 	 	 	 1.90
6.6	7		 	 	 			26	6.6	X	10	6.6		 		 	 	 	 	 1.90
4.4	8		 	 	 			26	4.6	X	10	6.6		 			 	 	 	 1.90
6.6	9		 	 	 ٠.		2	26	6.6	X	10	6.6		 		 	 	 	 	 1.90
6.6	1	0	 	 	 			26	6.6	x	10	6.6		 	. ,	 	 	 	 	 1.90
	1	1]	4	6.6	X	8	6.6		 		 	 	 	 	 .80
6.6	1	2	 	 	 . ,			24	4.6	X	14	6.6		 		 	 		 	 1.60
6.6	1	3	 	 			2	20	6.6	Х	10	6.6		 		 	 	 	 	 1.00
6.6	1	4]	8	6.6	X	12	6.6		 		 	 	 	 	1.00
6.6	1.	5	 	 	 		2	22	6.6	Х	22	66				 	 	 		 1.90

When ordering state number of page and number of scroll.

Center and End Number and Name Pieces



Price List

Of Stock Sizes of Wire Center Pieces, also Moulding Scrolls

The adjoining page shows wire name and number pieces for center or end of signs. The small corner scrolls are used for joining the band or moulding. The other ornaments for filling in. Prices quoted will be the same when working from your patterns for similar designs. Write for discount on large quantities. Scrolls can be carved double face for an extra charge of $\frac{2}{3}$ price quoted below.

		· Size		Price		Ornaments	Size	Thickness	Price
No.			$n \cdot \dots \cdot \sqrt{8}$ in \dots at		No.	. 101	6 in. x 14 ii	1	\$.44
6.6	26	in. x 6 ii	n5% inat	.20				15% inat	
6.6	3 · · · · · · · 5	in. x 5 ii	$n \cdots \frac{1}{2}$ in at	.20	III .				
6.4	44	in. x 4 in	inat	.16	II .			$1 \cdot \dots \cdot \frac{1}{2}$ in \dots at	
6.6	53	in. x 3 in	$\mathbf{a} \cdot \dots \cdot 3/8 \mathbf{in} \cdot \dots \cdot \mathbf{at}$.12	"	104	6 in. x 9 in	1 · · · · · · · 5/8 in · · · · · · at	.44
6.6	$6 \cdot \cdot \cdot \cdot \cdot 2 \frac{1}{2}$	in. x 2½	in 3/8 in at	.12	h 6	105	12 in. x 8 in	1	.70
6.6	78	in. x 8 ii	$n \cdots \sqrt{8}$ in \cdots at	.36	66	106	5 in. x 11 in	1 5/8 inat	.36
6.6	87	in. x 7 ii	n7% in at	.24		107	4 in. x 12 ir	ı½ inat	.40
+ 6	$9 \cdot \cdot \cdot \cdot \cdot \cdot 4\frac{1}{2}$	in. x 4½	in5/8 inat	.16	11			1 5% in at	
6.6	10 4	in. x 4 ir	$1 \cdot \dots \cdot \frac{1}{2}$ in \dots at	.12	11				
6.6	113	in. x 3 ir	1at	.12				1 · · · · · · 5/8 in · · · · · at	
6.4	122	in. x 2 ii	n3/8 inat	.12	6.4	110	12 in. x 8 ir	1	.70

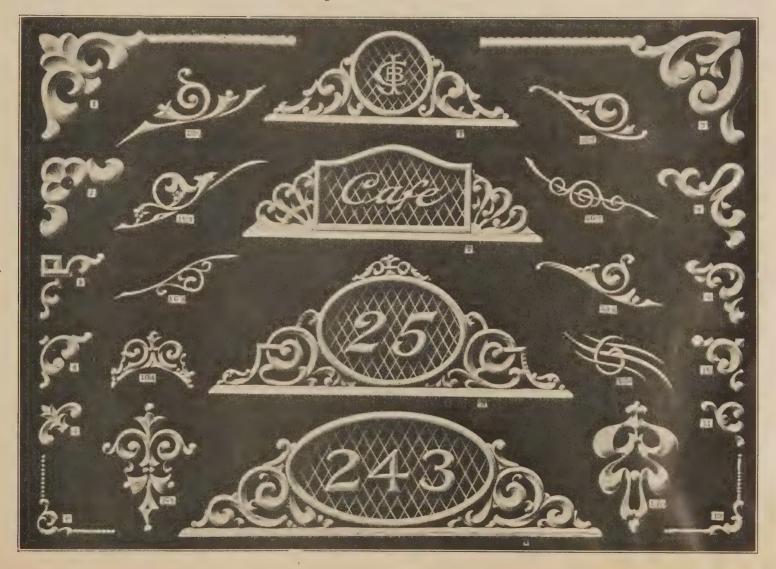
Top Wire Number and Name Pieces

Price quoted below for scrolls 78 inch thick single face. Extra charge for numbers and letters.

No.	1	2:6	inches :	x 1	12 inches	\$2.50
6.6	2	3:0	66	x 1	12 "	3.00
6.	3	3:6	6.6	x 1	15 ''	3.50
6.6	4	4:0	6.6	x 1	15	5.00

When ordering state number of page and number of scroll.

Wire Top Pieces and Corners



Price List

of Stock Sizes; Wreaths, Fleurs-de-Lis and Hands

The adjoining page shows cut of wreaths, fleurs-de-lis, and index hands. The wreaths are used extensively on both wood and wire signs, at the end or in the center of same, for number and name. The fleurs-de-lis are used for filling in. Index hands are made to point in any direction. The above articles can be made in sizes to fit any space.

No extra charges when working from your designs.

Extra charges for letters.

Wreaths	Fleurs-de-Lis
No. 1 12 in. x 14 in $\frac{5}{8}$ inch \$2.20	No. 14 in. x 8 in5% in \$.24
" 2 12 in. x 16 in $\frac{5}{8}$ inch 2.80 " 3 7 in. x 8 in $\frac{1}{2}$ inch 1.50	" 24 in. x 6 in5% in
" $4 \cdot \cdot \cdot \cdot \cdot \cdot \cdot 14$ in $\times 22$ in $\cdot \cdot \cdot \cdot \cdot \cdot \cdot \%$ inch $\cdot \cdot \cdot$	" $3 \dots 4 \frac{1}{2}$ in. x 7 in $\frac{5}{8}$ in36
" 5 8 in. x 10 in $\frac{1}{2}$ inch 1.50	" $4 \dots 3\frac{1}{2}$ in. $x 5\frac{1}{2}$ in. $\dots \frac{5}{8}$ in
Price quoted % flat single face	" 56½ in. x 11 in% in
Hands	" 64½ in. x 5 in5% in
No. 1	" $7 \cdot $
" 23 in. × 7 in5% in 1.00 " 33½ in. × 8 in5% in 1.00	" 8 2½ in. x 4½ in½ in
" $4 \dots 4 \text{ in. } \times 9 \text{ in.} \dots \frac{5}{8} \text{ in.} \dots 1.00$	" 92 in. x $3\frac{1}{2}$ in

When ordering state article, number of same and number of page.

Wreaths and Ornaments



Wire Screen Signs

The adjoining page shows a cut of wood letters placed on fine mesh wire screen. Signs of this kind are very neat and attractive and are being used extensively in and about New York and other large cities. The letters are fastened to the screen by the use of a little glue and small tacks driven through the screen into the backs of the letters.

These signs are used principally as a background in show windows by jewelers, milliners, bankers, real estate dealers, etc.

In estimating on this kind of work, we figure on using fifty mesh brass screen, with oak frame and raised oak moulding.

Price List

50	Mesh Bras	ss Scre	een	 	 	 	 	 .60c	per	square	e foot
Oal	k Frames,	made	ир	 	 	 	 	 .30c	per	lineal	foot

For instance: A sign 2:6 wide and 6:0 long, would be charged as follows: Seventeen lineal feet of frame at 30 cents per foot and fifteen sq. feet of screen at 60 cents per square foot, making a total of \$14.10 for the sign,

We can furnish the plain green wire No. 18 mesh for 36 cents per square foot.

Letters, scrolls and ornaments extra.

Ends of Signs

WINDOW SCREEN RAISED LETTERS REALESTATE BANKERS & BROKERS

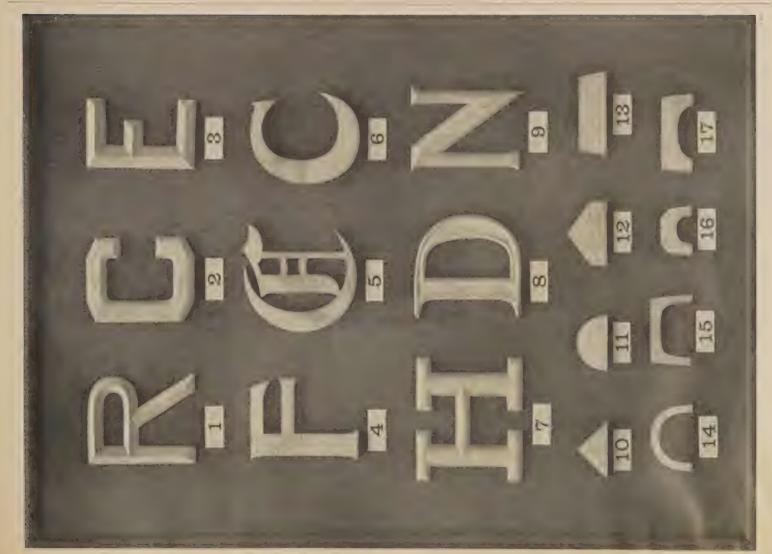
Price List of Letters for Castings

Flat Face

Letters of this kind can be made as small as ½ inch high, made 3/2 of an inch in thickness, to order. Thickness of letters depends on size.

Estimates given on all **Tablets** and **Panel Work** for casting as shown on page 51.

State style and number of routing.



Patterns for Casting Metal Signs

To the Trade

Adjoining page shows a cut of various styles of patterns for casting in **Bronze**, **Brass**, **Copper**, **etc.** Designs of this kind can be made up any size desired. We will be pleased to quote you prices on styles as shown, from our patterns, or preferably from designs submitted by you. The panels can be furnished to you separate or with the letters attached. Also complete in iron, brass, bronze or copper.

These tablets made of wood can be **Copperized or Bronze Coated** to any thickness desired. At the present time the wood letters and tablets, metalized in bronze to a thickness of B. & S. gauge No. 24, are being used extensively. Though much lighter and less expensive, they are in every way as durable, and will give just as good satisfaction as the solid metal tablet or letters. Send small cut or full size drawing and we will be pleased to quote you prices.

We can also quote you prices on the plain sawed wood panels or tablets, which can be painted to imitate the metal signs. These are being used extensively, with the best of satisfaction, at a cost of less than one third the price of the metal signs.

Extra charges for laying out or tracing.



Letters for Electric Signs

Adjoining page shows a few designs of letters used on electric signs. These letters can be made up in any of the various styles shown at a nominal cost. Holes are bored to receive different size receptacles. In some of the large cities, where these letters are objected to by the fire underwriters, same can be metalized or copper coated at a reasonable figure. Write for prices.

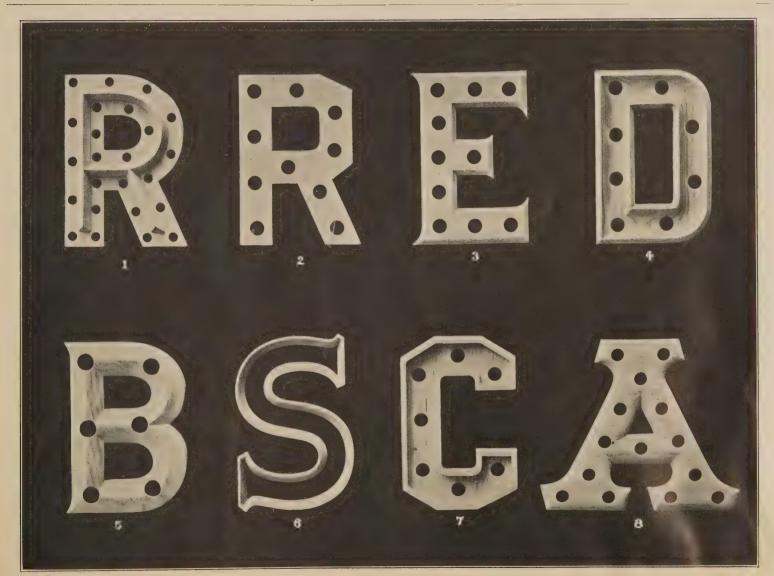
Price List

All % of an inch thick

Three Cents per hole is charged for boring

No.	18	in. to 15	5 inat	12c 16	6 in. to 20	inat	16c 21	in. to 24	inat	2 0c
66	2	4.6	····at	3c · · · · ·	6.6	····at	4c	6 6	····at	5c
. 6	3	2 +6	····at	4c · · · ·	6 6	····at	5c · · · · ·	6.6	····at	6c
4.4	4	6.6	at	15c	4 6	····at	16c	6.6	····at	18c
t 6	5	66	····at	6c	6.6	····at	7c	66	· · · · at	8c
6.6	6	6.0	····at	10c	6.6	····at	14c	- 44	····at	18c
6.6	7	6.6	at	8c	6.6	····at	9c	6.6	at	10c
6.6	8	4.6	at	5c	6.6	····at	7c	6.6	····at	9c

When ordering above letters, state style number, height, reading matter and size of space. Prices subject to change without notice.



Wire Sign Work

For small signs from 6 to 12 inches in height, we use No. 12 wire, $1\frac{1}{2}$ inch mesh, and $\frac{7}{8}$ inch channel iron.

Signs from 12 inches to 3 feet in width, No. 10 wire, 2 inch mesh, 78 or 34 inch channel iron, with capping.

For signs over 3 feet in width, we use No. 8 or No. 9 wire, 3 or $3\frac{1}{2}$ inch mesh, 1, $1\frac{1}{4}$ or $1\frac{1}{2}$ inch channel iron, with capping.

We can also quote prices on iron work for braces or hanging of signs.

Price List

We use galvanized wire and plain iron frames on all signs.

Square frame wire.

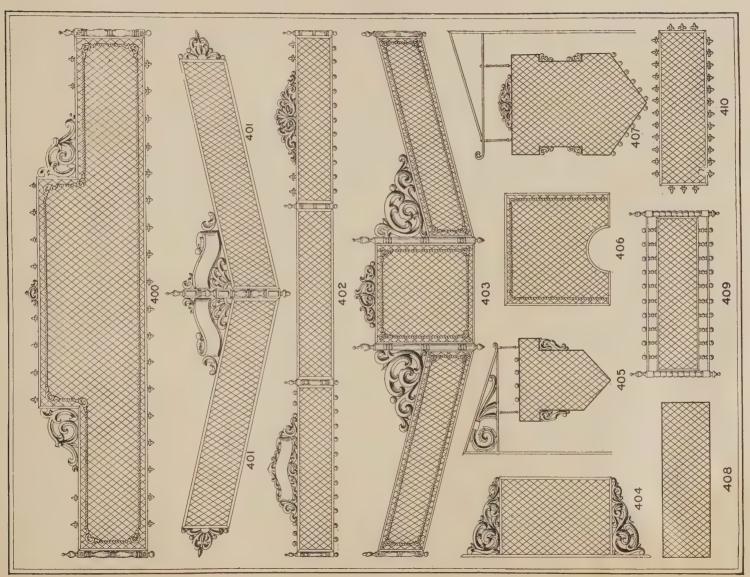
Wire	with	out capp	ing						 	 	 	 	 28c	per	square	foot
6.6	with	6.6							 	 	 	 	 30c	per	square	foot
6.6	6.6	pickets	or	balls	on	top.			 	 	 	 	 32c	per	square	foot
6.6	6.6	6.6	6.6	6.6	top	and	bott	om.	 	 	 	 	 340	per	square	foot

Small extra charge for crating.

Extra charge made for fancy wire signs, as style Nos. 405, 407, and oval signs.

Above price is for wire only. Extra charge made for scrolls, ornaments, posts, railings, etc. Write for prices on large Roof Signs.

Tablets



Wire Signs

Adjoining pages show cut of wire signs, giving a few ideas of the various styles in which wire signs are made up, straight panel signs, projecting and swing signs. These signs can be used for single or double-face. Price on wire will be seen on preceding page. Letters, scrolls and ornaments are charged for extra. Prices on these materials may be obtained by referring to their respective pages in the front of catalogue.

Raised letters are fastened to the wire signs by ordinary blind staples, enclosing the wire and driven into the backs of letters.

The most consistent sign painters place the letters face down upon a bench or floor, then lay the wire face down upon them, and fasten letters as stated above.

It is considered advisable to do your gilding and finishing after letters have been fastened to the sign, thus insuring a neat job.

For double-faced signs, metal, zink or wood, panels must be fastened to the wire, and letters placed on same.

We can furnish signs complete, fastening letters, scrolls, mouldings, etc., at a very reasonable cost. Write for prices. State number, size, etc.

All Quotations F, O. B. Newark, N. J.



Trade Marks, Emblems, Etc.

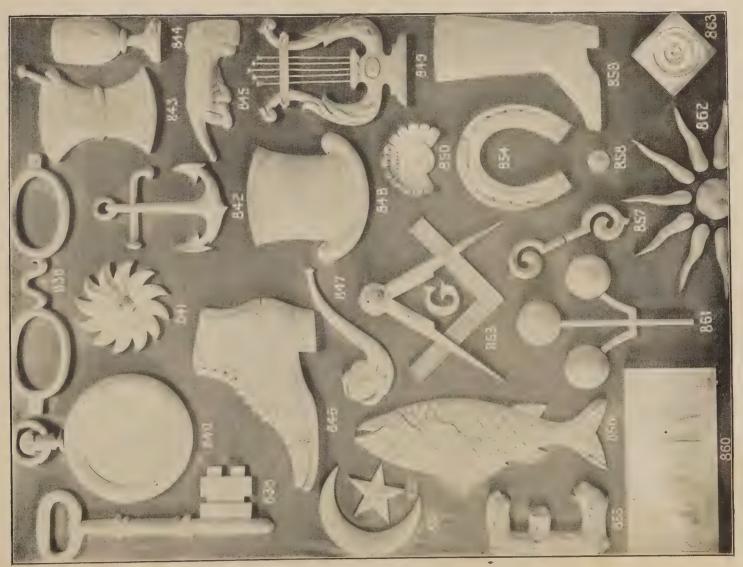
No.	Size	T	nickness	Finish	Net Price
83820	inches by 60	inches 2		uble-faced	
83912	" by 36	1½	66		at 5.00
84016	" by 21				
841 6	ру 6		· · · · · · · sir	igle-faced	
84212	by 18	1/4			
84312	by 18			46	
8443	by /	/8	66	66	4
845 3½	DY 10		66	66	
8468	by 12	16 7/8	46	66	
847···· 4 848···· 12	" by 10 " by 14	7/8	66	66	0.40
84914	" by 18		66	46	4 -
850 4	" by 16	7/8	66	66	
8515	" by 7		66	66	
852 3½			66	66	
853 18	" by 18	11/4	4.6		0.00
854 21	" by 24	"1½	"doi	uble-faced	
856 10	" by 24	4	4	66	at 7.00
857 2	" by 9	7/8	"sin	gle-faced	at .30
85914	" by 21	5		uble-faced	at 8.00
861 20	" by 24	2		igle-faced	at 2.50
862 7	" by 12	7/8			
863 4	" by 4	7/8			at .20

The above can be made any size desired, price charged accordingly.

We also make **Trade Marks**, **Models and Monograms** from your own patterns or will enlarge them from small cut of any design to fill any space. Same can be made as patterns for casting.

Special discount will be allowed if ordered in quantities.

Wire Signs



Carvings of Heads, Trade Marks and Emblems

Heads, emblems, etc., as shown on adjoining page, and any others suggested by our customers, can be manufactured in sizes as per your request. Send sketch or mention size when writing for estimate.

As a suggestion for approximate prices, we could furnish

The Elk Head

16 inches by 16 inches, flat, carved from 5 inch material (white pine) for the sum of \$16. With the head standing out free for the sum of \$48.

The F. O. E. Emblem

20 inches by 24 inches, carved from 2 inch white pine, as per cut, for the sum of \$36.

The Bunch of Grapes and Leaf

12 inches by 15 inches carved, for the sum of \$17.

The Steer's, Lamb or Pork Heads

12 inches by 12 inches, flat carved from 3 inch material (white pine) for the sum of \$9 each. The heads carved solid, 12 inches by 12 inches, for the sum of \$24 each.

When ordering, state if same are to face left or right.
When writing for prices, give size required.



Special Carvings

The adjoining page shows a few of the many articles which we manufacture for the trade and ship to different parts of the country. It may be of interest to some of our patrons to know the size, price and location of some of these articles.

The bottle on cut No. 1 is nine feet high, price \$90.00. This can be seen at 33rd St. and Broadway, New York City.

The set of teeth on the same cut is thirteen feet wide, made of 2 inch material. Price \$66.00. This can be seen on Broad St., Philadelphia.

The ostrich on cut No. 5 is 7 feet high, price \$104.00. This was erected in Phila., Pa.

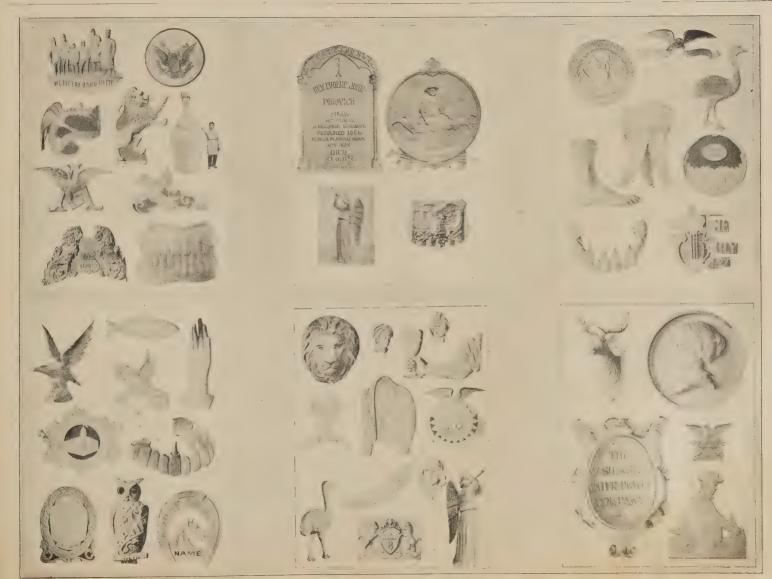
The painter at work, as shown on cut No. 6, is made life size, of 2 inch material. Price \$36.00. This sign is located in Lynchburg, Va.

The shield as shown on cut No. 6, size two feet by four feet. Price \$124.00. This is located at Chicago, Ill.

The state seal of Maine, as shown on cut No. 2, is carved from a solid piece of wood, 1½ inches thick. Size 18 inches by 18 inches, Price \$52.00.

The three heads in cut No. 5 are carved solid, 2 inches in diameter.

Estimates will be given on above or any article any size desired on request.



Monograms

We can furnish you with monograms as per any of the various designs shown on adjoining page or from drawings furnished by you. Send drawing or rough sketch of monogram desired, and we will quote you price.

For price on monograms, figure each letter singly at the price per inch, upright measurement, as per price list below. For example, a monogram as per style No. 2 if 10 inches high, will be charged for as three letters, 10 inches at 8 cents per inch, or \$2.40. All monograms are figured in this way. Prices quoted below are for monograms made from full size patterns furnished by you. If we have to mark up patterns, there will be an extra cost of six cents per inch.

Price List

Style No. 1	Style No. 2	Style No. 3	Style No. 4	Style No. 5
Style No. 8	Style No. 9	Style No. 10	Style No. 11	Style No. 12

Each letter at 8 cents per upright inch

Style No. 7

Each letter at 10 cents per upright inch

Style No. 6

Each letter at 16 cents per upright inch



Tablets

Adjoining page shows cut of tablets or wall signs, used for interior and exterior purposes. These signs can be made up either single or double face. The ones, 18 and 24 inches, are used extensively for interior display, painted and gilded in various ways. They can also be made up to imitate bronze tablets.

Prices quoted below are for single face signs, and do not include letters.

Price List

Sty	le 18	inches	24 inches	36 inches	48 inches
			•	\$14.00	
6.6	40	5.00	· · 6.50 · · · · · · · ·	10.00	14.00
6.6	41	4.00	5.50	9.00	12.00
66	42	4.00	5.50	9.00	12.00
6.6	43	5.00	6.50	10.00	14.00
6.6	44	4.00	5.50	9.00	12.00

Prices Subject to Change Without Notice

The above can be made any size to order.

No extra charge working from your own pattern or designs.



Sidewalk Signs

Adjoining page shows sidewalk, store and counter signs, which are substantially built, well balanced and not over heavy. As a rule these signs are taken in upon closing place of business.

Letters charged for extra

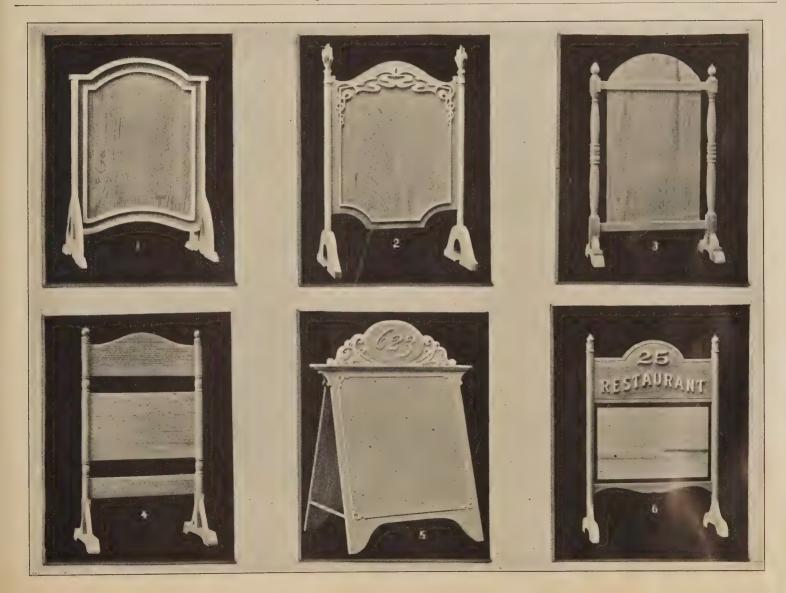
Price List

St	yle -	18-inch	24-inch	36-inch	48-inch	66-	inch
N_0	1 at	\$3 00 · · · · · at	\$4.00 · · · · · at	\$6.00	·at \$ 9.00	at \$	612.00
6.6	2at	4.00at	6.00at	9.00	·at 12.00	at	16.00
66	3 · · · · · at	3.00 · · · · · at	4.00 · · · · · at	6.00	at 9.00	at	12.00
4.6	$4 \cdot \dots \cdot at$	3.00at	4.00 · · · · · at	6.00	.at 9.00	at	12.00
6.6	5at	4.00at	6.00 at	9.00	at 12.00	at	16.00
6.6	6at	3.00 · · · · · at	4.00 at	6.00	·at 9.00	at	12.00

Prices subject to change without notice.

Write for price on large quantities, when used for advertising matter. We will allow a liberal discount.

These signs can be made any size to order. They are very appropriate for advertising ice cream, different brands of cigars, sodas, coffees and teas, etc.



Sidewalk Signs

Adjoining page shows sidewalk, store and counter signs, which are substantially built, well balanced and not over heavy. As a rule these signs are taken in upon closing place of business. LETTERS are charged for extra.

Price List

No. 7	No. 8	No. 9	No. 10	No 11	No. 12
	18-inch at	24-inch at	36-inch at	48-inch at	66-inch at
	\$4.00	\$6.00	\$9.00	\$12.00	\$16.00

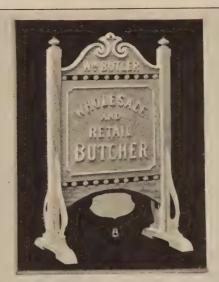
Prices subject to change without notice.

Write for price on large quantities, when used for advertising matter. We will allow a liberal discount.

These signs can be made any size to order. They are very appropriate for advertising ice cream, different brands of cigars, sodas, coffees and teas, etc,













Raised Letter Swing Signs

The adjoining page shows a variety of **Swing Signs** which are very popular in and about New York. We quote prices on same in sizes 18, 24, 36 and 48 inches. This is figuring the extreme out-point, the longest way. These signs can be made up any size required. Prices below are on double face signs. A reduction of 30% will be allowed if same are ordered single face. These prices are for the signs only, and do not include the letters or hanging irons.

Signs of this kind when made up 18 or 24 inches, are used extensively in department stores. If ordered in large quantities, we will allow a special discount. Small sizes are also made up in imitation of copper and bronze signs.

If desired, we will attach letters selected, without extra charge for tacking on.

Price List

Sty1	.e	18 inches	24 inches	36 inches	48 inches
No.	1	·····\$3.50······	\$ 4.80	\$ 8.00	\$12.00
6.6	2 .	8.00	10.00	14.00	20.00
6.6	3)				
6.6	4/				
6.6	5	5.00	····· 7.00 ······	11.00	16.00
4.6	6)				

All the signs shown on adjoining cut are photographed from the wood. The proper proportion of each sign can be obtained by scaling the height by the width or vice versa.

Prices subject to change without notice.



Engraved Swing Signs

The adjoining page shows a variety of **Swing Signs**, which are very popular in and about New York. We quote prices on same in sizes 18, 24, 36 and 48 inches. This is figuring the extreme out-point the longest way. The signs can be made up any size required. Prices quoted below are on double face signs. A reduction of 30% will be allowed if signs are ordered single face. These prices are for the signs only and do not include the letters or hanging irons. Signs of this kind, when made 18 or 24 inches, are used extensively in department stores. If ordered in quantities, we will allow a special discount. Small sizes are also made up in imitation of copper and bronze signs.

Price List

Style	18 inches	24 inches	36 inches	48 inches
No. 7	\$5.00	····\$ 7.00 ·····	\$11.00	\$16.00
No. 8	9.00	12.00	16.00	24. 00
No. 9	6.00	8 . 00	13.00	18.00^
No. 10	9.00	12.00	16.00	24.00
No. 11	5.00	7.00	11.00	16.00
No. 12	9.00	12.00	16.00	24.00

Prices subject to change without notice.



Projecting Signs

These projecting signs, double face, can be furnished in the following sizes, or in any size required. A discount of 30% will be allowed if ordered single face. LETTERS charged for extra.

Price List

Double face.

				36 inches \$ 9.00	
				13.00	
6.6	29 30				
6.6	30 /				
6.6	31 \	4.50	· · · · · 6.00 · · · · ·	9.00	14.00
6.6	31 32 33				
66	34	··· 7.00·····	9.00	13.00	18.00

Price subject to change without notice.



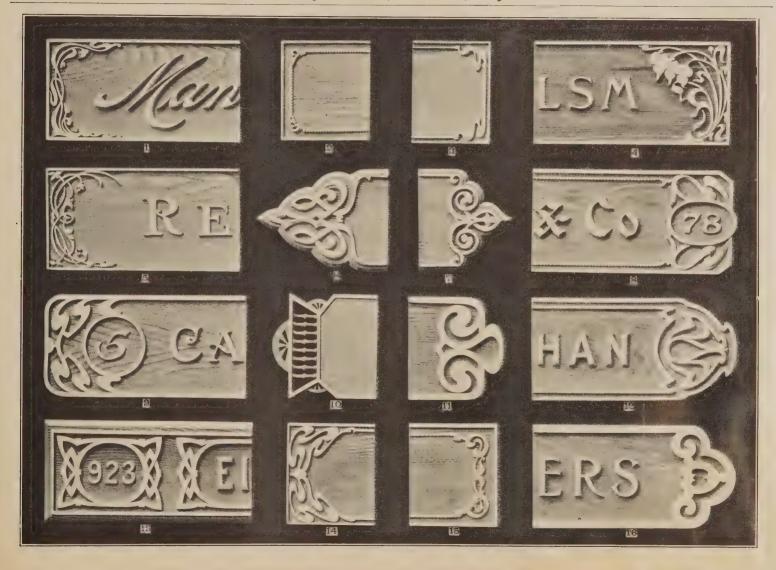
Price List

Of Fancy Raised Borders for Ends of Panels and Board Signs

The adjoining page shows a cut of fancy scroll borders which are used on the ends of panels and board signs. These can be made any size you desire upon your request, from designs shown, or preferably from your own patterns. Prices quoted below are for borders to fit panels 24 inches wide, and the cut will scale length in proportion.

Styl	e Finish	Price	Style	Finish	Price
No.	1at	\$1.50	No. 9	Plain sawed	at \$1.60
6.6	2at	.60	" 10	Turned and Plain S	at 2.00
6.6	3at	.80	" 11	Plain sawed	at 1.20
6.6	4at	2.80	" 12	Rounded	at 2.20
6.6	5at	2.80	" 13	P. S. under and ove	erat 3.20
6.6	6at	2.60	. " 14	Rounded	at 2.60
+ 6	7at	2.60	" 15	Carved	at 1.20
6.6	8at	2.00	" 16	Plain sawed	at 1.20

Prices subject to change without notice.



Price List

Of Street and Highway Signs-Advertising Panels

These signs can be furnished any size desired, from styles as shown on adjoining page, or from your own patterns. Same are manufactured from pine or chestnut. The letters shown on these panels are all cut in the board with the background stamped and carved in various ways. Prices quoted below are for panels complete with letters carved in, from full size patterns furnished by customer. Twenty cents extra will be charged for laying out letters for each panel.

Sty	1e		Size			Price	
No.	874½	inche	s x 19	inche	sat	\$1.30	
6.6	88 8	6.6	x 28	6.6	at	3.00	
6.6	897	6 6	x 26	6.6	at	4.00	
6.6	906	6.6	x 22	6.6	at	3.00	
6.6	914	66	x 17	6.6	at	1.10	
64	923	66	x 13	66	at	.80 in 1	ots of fifty.
6.6	934½	6.6	x 19	6.6	at		
6.6	944	4.6	x 17	.6.6	at	1.10	
6 6	953	6 6	x 13	6.6	at	.80 in 1	ots of fifty.
	963½	6.6	x 15	6.6	at	.90 ''	66 66 66
6.6	973½	6.6	x 15	6.6	at	.90 "	66 66 66
6.6	994	6.6	x 21	6.6	at	3.00	

Advertising panels made up of ½ inch material, similar to style, No. 98, can be made up any size to order. Write for discount on large quantities.

No.	98	6	inches	x 17	inches		 	 ··a	t 12c.
6.6	98	6		x 23	6.6	 	 	 a	t 15c.
6.6	98	8	66	x 29	66	 	 	 a	t 19c.



Double Faced Transparency

These signs are made to order in all sizes and styles, from designs suggested or from your own patterns. They can be used with electrical, gas or oil illumination. Signs of this kind are very attractive, and are used extensively for drug stores, hotels, restaurants, cigar stores, etc.

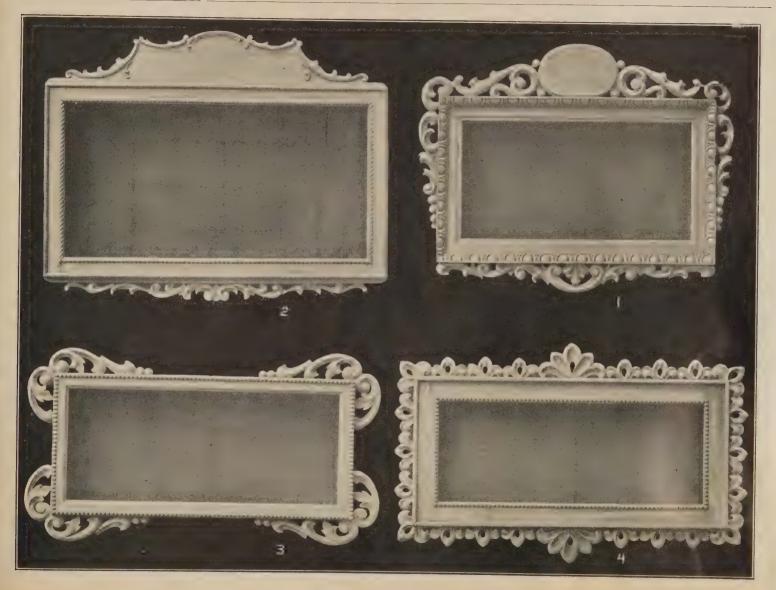
Price quoted below is for the plain wood sign, with one coat of oil paint, and side irons with hook for the hangers. We can furnish the white ground glass in these sizes for an extra charge of \$5.20 on each sign.

We can quote you price on the hangers upon receipt of the exact measurements.

Price List

Sty	le	Measu	rement of	Glass	Price
No.	1	 20 inc	ches by 4	feet	\$24.00
6.6	2	 	6.6		22.00
6.6	3	 	6.6		18.00
4.6	4	 	66		16.00

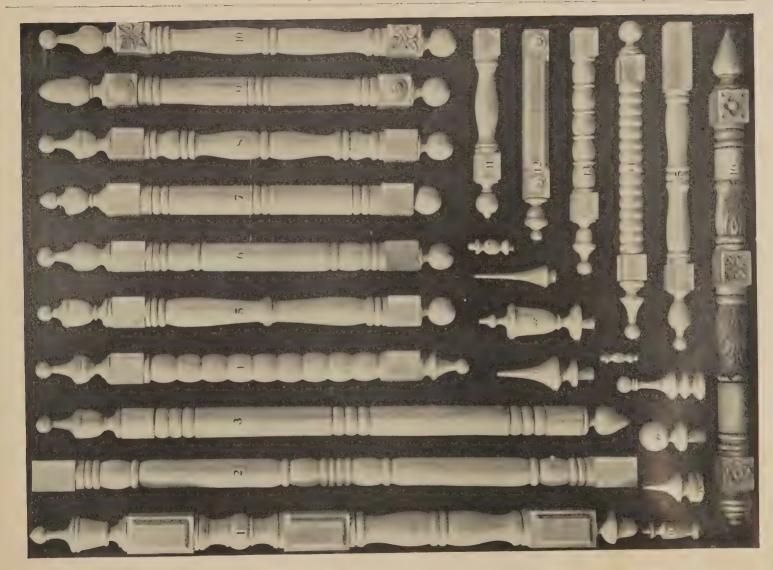
When ordering state style number, and number of page.



Sign Posts

Number	Number Size					PRICE	Number					Size	Price	
1 3 i	in. b	y 3 i	n. by	7 3:0 f	t., with p	anels 96c, or 32c per foot	16	$2\frac{1}{2}$	n. b	$y 2^{\frac{1}{2}}$	in. by	30 in.	carved on front \$1.30 or 52c ft.	
2 21	6.6	$2\frac{1}{2}$	6.6	4:0 '	. 6	1	17	1 14	6.6	$\frac{1}{4}$	5.6	4 "	between shoulders, 8c each	
3 21	* *	21/2	6.6	3:0 '	'round		18	21/2	6.6	$2\frac{1}{2}$	6.6	4166	10c each	
4 21	6.6	$2\frac{1}{2}$	6.6	2:0	1.6		19	$2\frac{1}{2}$	6 6	$2\frac{1}{2}$	6.6	4 "	to shoulders, 10c each	
5 2½	6.6	$2\frac{1}{2}$	4.6	2:0	6.6	1	20	$2\frac{1}{2}$	6.6	$2\frac{1}{2}$	66	$6\frac{1}{2}$	10c each	
6 21/2	+ 6	$2\frac{1}{2}$	4.6	2:0	6.6	24c per foot without	21	3	6.6	3	6.6	6 "	to shoulder, 12c each	
7 21	6.6	$2\frac{1}{2}$	66	2:0	6.6	Rosettes	22	3	6.6	3	6.6	7 ''	" 24c "	
8 21/2	6.4	$2\frac{1}{2}$	4.6	2:0	66		23	$1\frac{1}{2}$	6.6	$1\frac{1}{2}$	6.6	7 "	12c each	
9 21	6.6	$2\frac{1}{2}$	6.6	2:0	4.6	Any of these 3 inches	24	$1\frac{1}{2}$	6.6	$1\frac{1}{2}$	6.6	$2\frac{1}{2}$ "	between shoulders, 10c each	
10 21		212		2:0	5.6	by 3 inches, 30c.	25	$\frac{3}{4}$	6.6	34	6.6	2 "	" 8c "	
11 2	6.6	2	6.6	1:0	6.6	per foot.		Th	e Me	asur	emen	ts on l	Posts are given over the squares,	
12 2	6.6	2	6.6	131	6.6		+h.							
13 2	6.6	2	6.6	15	6.6		tille						gn, order a 2-foot post.	
14 2	4.6	2		18	6.6		Discounts will be given on above prices if ordered							
15 2	h 6	2	6.6	21			laı	ge n	umb	ers.				

All Prices Quoted F. O. B. Newark, N. J.



Plain and Fancy Rosettes

No.	218	Size	e 7 in	iche	s	Price	, \$0.30	No.	233	Size	33/4	inches	P	rice, \$0	.10
4.6	219	6.6	7	6.6		6.6	.50	+ 6	235	6.6	4	66		66	.12
6.6	220	6 6	7	6.6		6.6	.40	4.6	236	6 6	21/4	66			.08
6.6	221	6.6	5	6.6			.40	6.6	237	66	31/4				.12
6.6	222	4.6	5	6.6		6.5	.30	6 h	238	6.6	3	6.			.08
6.6	223	6.6	13/4	6.6			.04	- 66	239	6.6	31/4	66 %			.08
6 6	224	6.6	51/2	6.6		66	.50	6.6	240	4.6	$3\frac{1}{2}$	66		66	.10
6.6	225	,6.6	$5\frac{1}{2}$	6.6		n. 6	.16	6.6	241	4.6	3	6.6		. 6	.08
6.6	226	6.6	5	4 6			.50	6.6	242	4.4	$2\frac{1}{2}$	66 -			.08
6.6	227	6.6	4 1/2	4.6		6.6	.12	6.6	243	6.6	2	66 c		66	.06
6.6	228	4.6 -	43/2	6.6			.12	6.6	244	6.6	2	4.7		66	.06
	229	6.6	4 1/2	6.6		6.6	.16	6.6	245	4.6	$1\frac{1}{2}$	· · by	$2\frac{1}{2}$ inches	4.6	.05
6.6	230	4.6	4	6.6			.20	6.6		6.6	11/2		., \$2.30 per .		
6.6	231	6.6	4	4.4			.12	6.6	247		2	4.6			.12
6.4	232	6.6	$3\frac{1}{2}$	6.6		66	.10	w 6	248		2	" 4c ea	., \$3 per 100,	\$9 per	M
					White	Wood	Mould	ings	s. R	ope	or	Ball			
				1/2 1	nch 5/8 inc		¾ inch	Ü		. .		% inch	1¼ inch	1½ ir	nch
Pei	100	ft.		\$ 1			\$ 1.50	Per	100	ft.		\$ 1.60	\$ 2.90	\$ 3.	
	500			•	.30 5.8		6.60	66		ft.		7.00	12.40		.70
	1,000				.00 10.2		11.30	6.6	1,000			12.00	22.80		.40
							Bal								
					1 in	ch	1¼ inch		1½ ir	ich	1	3/4 inch	2 inch		

All Prices Quoted F. O. B. Newark, N. J.

\$1.30

5.50 8.00

\$1.60

10.00

8.00

\$2.00

9.50

14.50

\$1.20

4.10

6.50

Per 100

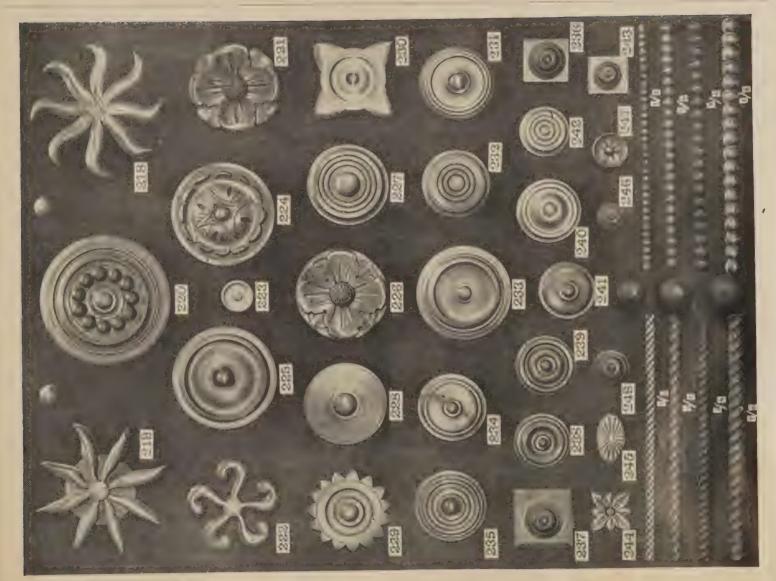
1,000

500

\$1.10

3.50

5.20



Wire Roof Signs

Large wood letters placed on wire background, known by the sign trade as **Wire Roof Signs**, are used extensively by many of the large and progressive manufacturers, wholesalers, and corporations throughout the metropolis, especially those whose factory or business site is visible to a public thoroughfare or railroad. These signs are known to be one of the best methods of advertising, and are economical as well as attractive and durable.

Wood Letters, when well painted, have proven to be just as durable, and more satisfactory, than the metal letters. Number eight or nine heavy galvanized wire is used in making up large signs, with from 1 inch to 1½ inch channel iron and capping, and the necessary center braces, bolts, screws, etc. The letters are manufactured from well seasoned white pine, varying from % inch to 1½ inches in thickness, well glued and dowelled. Same are made up plain sawed, rounded face or beveled edge. In many instances, where the letters are ordered from 4 feet to 10 feet in height, two and sometimes three thicknesses of % inch lumber are used, the grain of the lumber running crosswise, white leaded, nailed and screwed together.

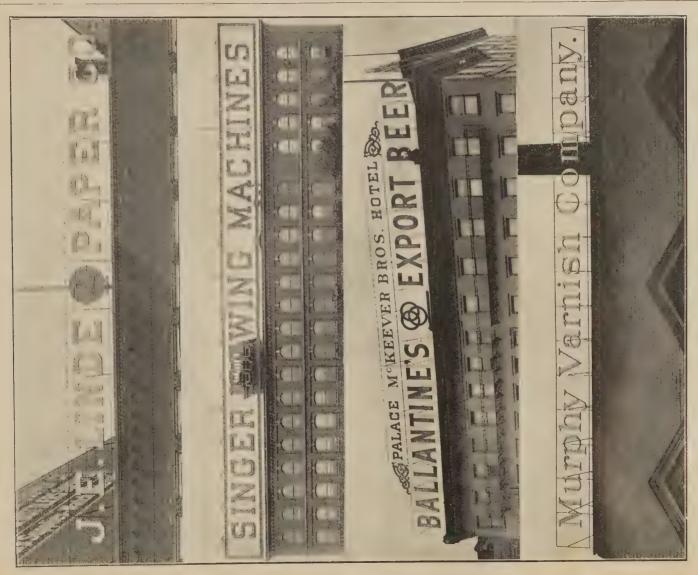
The letters on the Singer Sewing Machine building, which are nine feet high, were furnished by us from three ply lumber, more than eleven years ago, and appear to be in prime condition today.

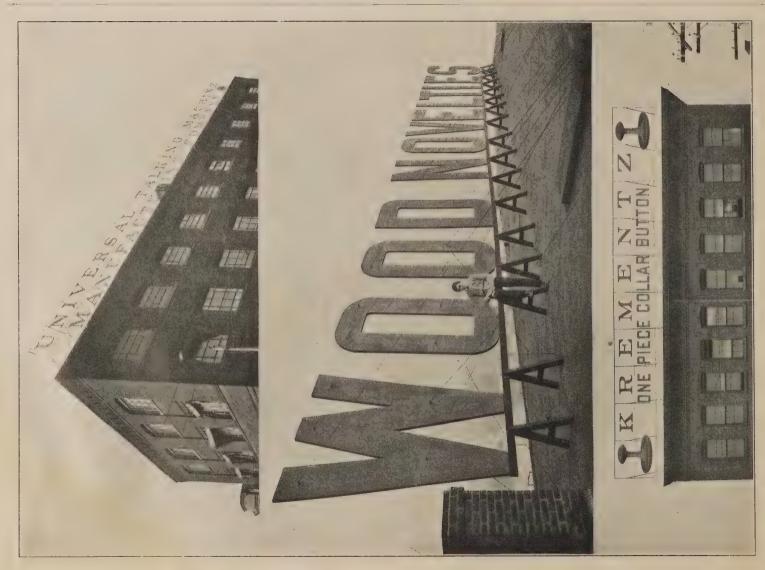
Letters are fastened to the wire by the use of heavy galvanized staples, driven in from the back. Where letters can be set up and fastened in the center of the roof as shown on page No. 90, they can be erected securely at little cost. The letters reading WOOD NOVELTIES have stood the severe winds for six years, with little, if any, attention, and are as substantial as when erected.

Write for Price on Large Letters

When requesting price, be sure to state style of letter, height, width and thickness of lumber desired. Also if the letters are to be made of one, two or three thicknesses of lumber, plain sawed, round face, round or beveled edge. See page No. 33 for bevels and rounds.

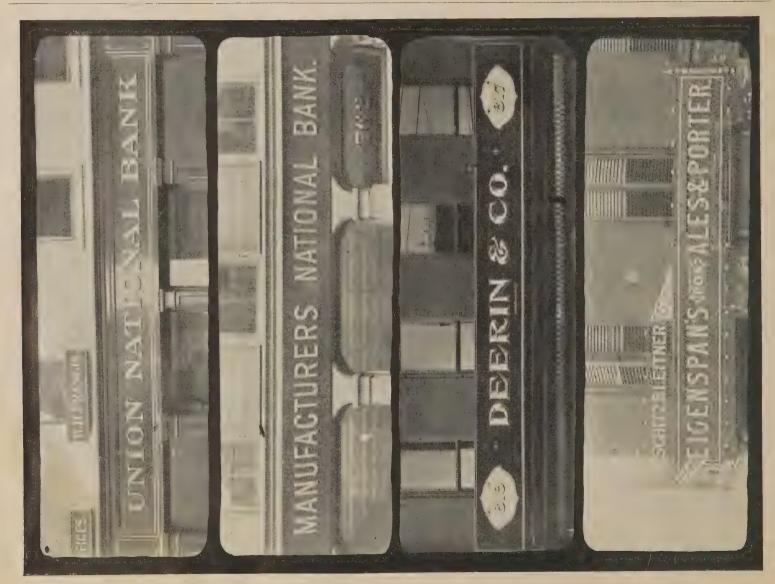
When ordering always give reading matter and size of space.







Board Signs With Raised Wood Letters, Chicago, Ill.



Board Signs With Raised Wood Letters, Newark, N. J.



Boards and Letters Manufactured by Our Western Factory

A Few of the More Practical Ways of Fastening Wood Letters to Sign Boards, Brick Walls, Iron Facures, Glass, Wire, etc.

No. 1. Shows the number and most appropriate place to put the finishing nails, when attaching

letters to board signs.

No. 2. Shows the letter fastened to the sign by use of a screw from back of the sign. In this case letters are laid on the sign and outlined, then the holes are bored, and screws driven in from the back of the sign, into the letter. This same method is used for fastening letters, etc., to galvanized iron background, which are rapidly becoming a substitute for the heavy board signs, using a shorter screw, or heavier finishing nail. When the finishing nails are used, they are driven in from the face and clinched down on the back.

No. 3. Show about the size and angle of the finishing nail. One shows the nail left flush with the face of the letter, and the other shows the

nail set and the hole puttied. It is thought quite advisable to leave the nail flush with the face of the letter.

No. 4. Shows the letter fastened to cement or iron facures, by small strips of galvanized or sheet iron, same being attached to the letter by the use of screws. The other end is fastened to the wall by screw or rivet. The face of the iron is then painted to correspond with the color of the background.

No. 5. Shows letters fastened to the wire by the use of ordinary blind staples. Heavy galvanized staples can be used for large letters,

No. 6. Shows letter fastened to brick wall or stone with the ordinary sign hold-fast.

No. 7. Shows large wood letters fastened to

the wire by strips of galvanized iron. It is thought advisable to use this method when letters are very large. See pages 89 and 90 for Roof Signs

No. 8. Shows letters fastened to fine mesh screen. The letters are attached by using a little glue and a few very small black head tacks.

No. 9 and No. 10. Shows method of fastening large letters and wire signs to the roof.

No. II. Shows the letters fastened to the brick or stone wall by strips of angle iron. The angle iron is first attached to the wall by screws or the ordinary sign hold fasts, then the letters are placed between and attached as cut shows.

Wood Letters Attached to Glass for Numerals, Office Doors, Show Windows, Etc.

Owing to the possibility of their originality, they are preferred to the glass, enamel or metal letters, and are attached to the glass in a similar manner.

The letters for glass work are made of hard wood, either birch or maple. They are hollowed

Dry white lead, mixed thoroughly with a medium drying varnish, equal to a soft putty, and be careful no lumps remain unmixed.

out slightly on the backs and well oiled, varying in thickness from ½ inch to ½ inch. The letters can be made from your own designs, or from our regular stock patterns at the same price.

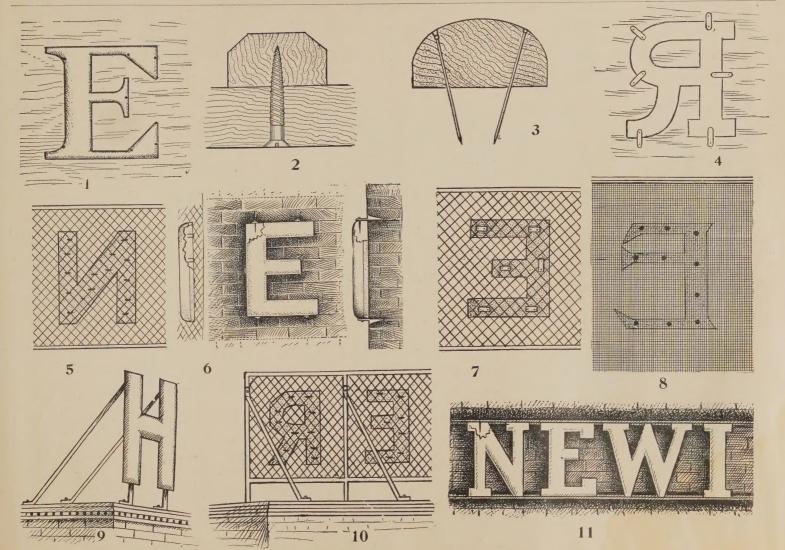
Directions for Making Cement.

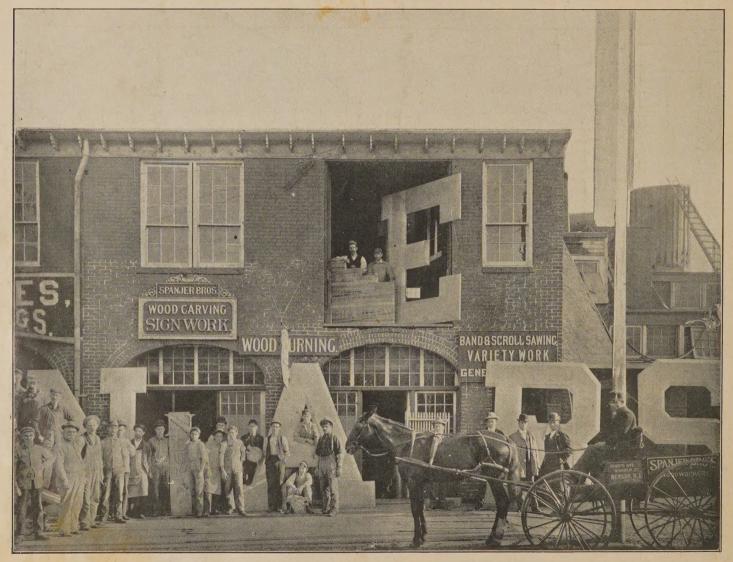
Apply the cement to the letter, place same on the window, work it up and down pressing closely to exclude the air and secure a good adhesion. Before attaching the letters to the glass, same should be well painted, and then allowed to dry thoroughly. If they are placed on windows which are frequently washed, it is advisable to coat them with a good quality of outside or mar varnish.

Press the cement out so that the edges will be protected. If it is deemed necessary, when cement is firmly set, apply the varnish.

Price List for Letters to Attach on Glass

Prismatic, Round or Bevel.





Spanjer Bros. in 1897, Showing the Large Letters Which We Manufactured for the Singer Sewing Machine Co.





ROY VABELL.